Scenario: #1 - Native Perennial Grasses, 1 species

Scenario Description:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production. Used for either conventional or no-till seeding of perennial native warm season grasses for pasture, hayland, and wildlife openings

Before Situation:

Poorly managed/degraded pasture land or cropland being converted to pasture and/or hay.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$8,236.00 Scenario Cost/Unit: \$102.95

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation Tillage, Light 945 Includes light disking (tandem) or field cultivator. Includes \$10.98 80 \$878.40 Acre equipment, power unit and labor costs. Seeding Operation, No 960 No Till drill or grass drill for seeding. Includes equipment, Acre \$21.04 80 \$1,683.20 Till/Grass Drill power unit and labor costs. Materials One Species, Warm Season, \$70.93 80 \$5,674.40 2322 Native, warm season perennial grass. Includes material Acre Native Perennial Grass and shipping only.

Scenario: #2 - Native Perennial Grasses, 1 species, forgone income

Scenario Description:

Establish or reseed adapted perennial native warm season grasses to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial native warm season grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Cropland being converted to pasture and/or hay.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$10,038.40 Scenario Cost/Unit: \$125.48

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation Tillage, Light 945 Includes light disking (tandem) or field cultivator. Includes Acre \$10.98 80 \$878.40 equipment, power unit and labor costs. Seeding Operation, No 960 No Till drill or grass drill for seeding. Includes equipment, \$21.04 80 \$1,683.20 Acre Till/Grass Drill power unit and labor costs. Foregone Income FI, Grazing AUMs 2079 Grazing is the Primary Land Use AUM \$15.02 120 \$1,802.40 Materials 2322 Native, warm season perennial grass. Includes material Acre \$70.93 80 \$5,674.40 One Species, Warm Season, Native Perennial Grass and shipping only.

Scenario: #3 - Native Perennial Grasses, multiple species

Scenario Description:

Establish or reseed adapted perennial native warm season grasses to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial native warm season grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Poorly managed/degraded pasture land or cropland being converted to pasture and/or hay.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$20,240.00 Scenario Cost/Unit: \$253.00

| Cost Details (by category) |): | | | Price | | |
|-------------------------------------------------------|----|------------------------------------------------------------------------------------------------------|------|-----------|----------|-------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 80 | \$878.40 |
| Seeding Operation, No Till/Grass Drill | | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 80 | \$1,683.20 |
| Materials | | | | | | |
| Three plus Species Mix, Warm Season, Native Perennial | | Native, warm season perennial grass. Includes material and shipping only. | Acre | \$220.98 | 80 | \$17,678.40 |

Scenario: #4 - Native Perennial Grasses, multiple species, forgone income

Scenario Description:

Establish or reseed adapted perennial native warm season grasses to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial native warm season grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Cropland being converted to pasture and/or hay.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$22,042.40 Scenario Cost/Unit: \$275.53

| Cost Details (by category) | : | | | Price | | |
|-------------------------------------------------------|------|------------------------------------------------------------------------------------------------------|------|-----------|----------|-------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 80 | \$878.40 |
| Seeding Operation, No Till/Grass Drill | | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 80 | \$1,683.20 |
| Foregone Income | | | | | | |
| FI, Grazing AUMs | 2079 | Grazing is the Primary Land Use | AUM | \$15.02 | 120 | \$1,802.40 |
| Materials | | | | | | |
| Three plus Species Mix, Warm Season, Native Perennial | | Native, warm season perennial grass. Includes material and shipping only. | Acre | \$220.98 | 80 | \$17,678.40 |

Scenario: #5 - Introduced Perennial Grasses, legume

Scenario Description:

Establish or reseed adapted perennial introduced grasses and legumes to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial introduced grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Poor or nonexistent stand of grass species. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 60

Scenario Cost: \$3,205.80 Scenario Cost/Unit: \$53.43

Cost Details (by category):

| Cost Details (by Category |): | | | Price | | |
|----------------------------------------------------------------------------------|----|------------------------------------------------------------------------------------------------------|------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 60 | \$658.80 |
| Seeding Operation, No Till/Grass Drill | | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 60 | \$1,262.40 |
| Materials | | | | | | |
| Four Species Mix, Cool Season, Introduced Perennial (2 grasses, 2 legumes) | | Cool season, introduced grass and legume mix. Includes material and shipping only. | Acre | \$21.41 | 60 | \$1,284.60 |

Scenario: #6 - Introduced Perennial Grasses, legume, foregone income

Scenario Description:

Establish or reseed adapted perennial introduced grasses and legumes to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial introduced grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Cropland being converted to grass. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 60

Scenario Cost: \$4,557.60 Scenario Cost/Unit: \$75.96

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation \$1,262.40 Seeding Operation, No 960 No Till drill or grass drill for seeding. Includes equipment, Acre \$21.04 60 Till/Grass Drill power unit and labor costs. 60 Tillage, Light 945 Includes light disking (tandem) or field cultivator. Includes \$10.98 \$658.80 Acre equipment, power unit and labor costs. Foregone Income 90 \$1,351.80 FI, Grazing AUMs 2079 Grazing is the Primary Land Use AUM \$15.02 Materials \$21.41 60 \$1,284.60 Four Species Mix, Cool Season, 2319 Cool season, introduced grass and legume mix. Includes Acre Introduced Perennial (2 material and shipping only. grasses, 2 legumes)

Scenario: #7 - Introduced Perennial and Native Grass Mix

Scenario Description:

Establish or reseed adapted introduced grasses and at least one native species to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of grasses for pasture, hayland, and wildlife openings. Native grass species, which have a significantly greater cost than introduced species, comprise one third of the grass mixture. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Existing stand of perennial grasses, a monoculture, or no grasses present. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$6,255.20 Scenario Cost/Unit: \$78.19

| Cost Details (by category) |): | | | Price | | |
|----------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------|------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Seeding Operation, No Till/Grass Drill | 960 | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 80 | \$1,683.20 |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 80 | \$878.40 |
| Materials | | | | | | |
| Four Species Mix, Cool Season, Introduced Perennial (2 grasses, 2 legumes) | 2319 | Cool season, introduced grass and legume mix. Includes material and shipping only. | Acre | \$21.41 | 40 | \$856.40 |
| One Species, Warm Season, Native Perennial Grass | | Native, warm season perennial grass. Includes material and shipping only. | Acre | \$70.93 | 40 | \$2,837.20 |

Scenario: #8 - Introduced Perennial and Native Grass Mix, foregone income

Scenario Description:

Establish or reseed adapted introduced grasses and at least one native species to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of grasses for pasture, hayland, and wildlife openings. Native grass species, which have a significantly greater cost than introduced species, comprise one third of the grass mixture. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Land currently being cropped. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$8,057.60 Scenario Cost/Unit: \$100.72

| Cost Details (by category) |): | | | Price | | |
|----------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------|------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Seeding Operation, No Till/Grass Drill | 960 | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 80 | \$1,683.20 |
| Tillage, Light | 945 | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 80 | \$878.40 |
| Foregone Income | | | | | | |
| FI, Grazing AUMs | 2079 | Grazing is the Primary Land Use | AUM | \$15.02 | 120 | \$1,802.40 |
| Materials | | | | | | |
| One Species, Warm Season, Native Perennial Grass | 2322 | Native, warm season perennial grass. Includes material and shipping only. | Acre | \$70.93 | 40 | \$2,837.20 |
| Four Species Mix, Cool Season, Introduced Perennial (2 grasses, 2 legumes) | 2319 | Cool season, introduced grass and legume mix. Includes material and shipping only. | Acre | \$21.41 | 40 | \$856.40 |

Scenario: #9 - Introduced Perennial Grasses with lime application

Scenario Description:

Establish or reseed adapted perennial introduced grasses to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial introduced grasses for pasture, hayland, and wildlife openings. Includes a lime application. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Poor or nonexistent stand of grass species. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 20

Scenario Cost: \$2,659.80 Scenario Cost/Unit: \$132.99

Cost Details (by category): **Price Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation Lime application 953 Lime application performed by ground equipment. Acre \$10.00 20 \$200.00 Includes equipment, power unit and labor costs. 960 No Till drill or grass drill for seeding. Includes equipment, Seeding Operation, No \$21.04 20 \$420.80 Acre power unit and labor costs. Till/Grass Drill Tillage, Light 945 Includes light disking (tandem) or field cultivator. Includes \$10.98 20 \$219.60 Acre equipment, power unit and labor costs. Materials One Species, Cool Season, 2313 Introduced, cool season perennial grass. Includes material Acre \$32.72 20 \$654.40 Introduced Perennial Grass and shipping only. Lime, ENM 75 Fertilizer: Limestone Spread on field. Ton \$58.25 20 \$1,165.00

Scenario: #10 - Bermuda Grass Establishment, sprigging with fertilizer

Scenario Description:

Sprigging new grasses with sprigging application for the purpose of providing forage, increasing plant diversity, soil quality and fertility, and plant health. This practice may be utilized for organic or regular production. This scenario includes fertilizer, sprigs, equipment and labor for seedbed prep, tillage, sprigging, and spreading.

Before Situation:

Poor or nonexistent stand of grass species. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 20

Scenario Cost: \$4,090.60 Scenario Cost/Unit: \$204.53

Cost Details (by category):

| Cost Details (by category | | Price | | | | |
|-----------------------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------|-------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Fertilizer, ground application, dry bulk | | Dry bulk fertilizer application performed by ground equipment. Includes equipment, power unit and labor costs. | Acre | \$6.71 | 20 | \$134.20 |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 20 | \$219.60 |
| Ground sprigging | 1101 | Includes costs for equipment, power unit and labor. | Acre | \$99.15 | 20 | \$1,983.00 |
| Materials | | | | | | |
| Phosphorus, P2O5 | | Price per pound of P2O5 supplied by Superphosphate. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.66 | 400 | \$264.00 |
| One Species, Warm Season, Introduced Perennial Grass (seed or sprigs) | | Introduced, warm season perennial grass seed or sprig. Includes material and shipping only. | Acre | \$64.09 | 20 | \$1,281.80 |
| Nitrogen (N), Anhydrous Ammonia | | Price per pound of N supplied by Anhydrous Ammonia. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.52 | 400 | \$208.00 |

Scenario: #11 - Bermuda Grass Establishment, sprigging with fertilizer and lime

Scenario Description:

Sprigging new grasses with sprigging application for the purpose of providing forage, increasing plant diversity, soil quality and fertility, and plant health. This practice may be utilized for organic or regular production. This scenario includes fertilizer, sprigs, equipment and labor for seedbed prep, tillage, sprigging, and spreading.

Before Situation:

Poor or nonexistent stand of grass species. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 20

Scenario Cost: \$5,455.60 Scenario Cost/Unit: \$272.78

Cost Details (by category):

| cost betains (by category | ,. | | | Price | | |
|-----------------------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------|-------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Lime application | 953 | Lime application performed by ground equipment. Includes equipment, power unit and labor costs. | Acre | \$10.00 | 20 | \$200.00 |
| Ground sprigging | 1101 | Includes costs for equipment, power unit and labor. | Acre | \$99.15 | 20 | \$1,983.00 |
| Fertilizer, ground application, dry bulk | 950 | Dry bulk fertilizer application performed by ground equipment. Includes equipment, power unit and labor costs. | Acre | \$6.71 | 20 | \$134.20 |
| Tillage, Light | 945 | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 20 | \$219.60 |
| Materials | | | | | | |
| One Species, Warm Season, Introduced Perennial Grass (seed or sprigs) | 2323 | Introduced, warm season perennial grass seed or sprig. Includes material and shipping only. | Acre | \$64.09 | 20 | \$1,281.80 |
| Lime, ENM | 75 | Fertilizer: Limestone Spread on field. | Ton | \$58.25 | 20 | \$1,165.00 |
| Phosphorus, P2O5 | | Price per pound of P2O5 supplied by Superphosphate. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.66 | 400 | \$264.00 |
| Nitrogen (N), Anhydrous Ammonia | | Price per pound of N supplied by Anhydrous Ammonia. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.52 | 400 | \$208.00 |

Quantity Cost

Practice: 512 - Forage and Biomass Planting

Scenario: #12 - Introduced Perennial Grasses, legumes on irrigated cropland

Scenario Description:

Establish or reseed adapted perennial introduced grasses and legumes to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial introduced grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Irrigated cropland being converted to pasture and/or hay. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on croplan, ,hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 60

Scenario Cost: \$4,490.40 Scenario Cost/Unit: \$74.84

| Equipment/Installation | | | | | | |
|----------------------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------------------------|------|---------|-----|------------|
| Seeding Operation, No Till/Grass Drill | 960 No Till drill or grass drill fo power unit and labor cost | or seeding. Includes equipment, s. | Acre | \$21.04 | 60 | \$1,262.40 |
| Tillage, Light | 945 Includes light disking (tan equipment, power unit ar | dem) or field cultivator. Includes and labor costs. | Acre | \$10.98 | 60 | \$658.80 |
| Materials | | | | | | |
| Four Species Mix, Cool Season, Introduced Perennial (2 grasses, 2 legumes) | 319 Cool season, introduced g material and shipping onl | rass and legume mix. Includes y. | Acre | \$21.41 | 120 | \$2,569.20 |

Scenario: #13 - Introduced Perennial Grasses, legumes on irrigated cropland, forgone income

Scenario Description:

Establish or reseed adapted perennial introduced grasses and legumes to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial introduced grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Irrigated cropland being converted to pasture and/or hay. Resource concerns may include undesireable plant productivity and health, inadequate feed and forage for livestock, soil erosion and soil quality.

After Situation:

Suitable species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 60

Scenario Cost: \$6,292.80 Scenario Cost/Unit: \$104.88

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation Seeding Operation, No 960 No Till drill or grass drill for seeding. Includes equipment, Acre \$21.04 60 \$1.262.40 Till/Grass Drill power unit and labor costs. 945 Includes light disking (tandem) or field cultivator. Includes 60 Tillage, Light \$10.98 \$658.80 Acre equipment, power unit and labor costs. Foregone Income \$1,802.40 FI, Grazing AUMs 2079 Grazing is the Primary Land Use AUM \$15.02 120 Materials \$21.41 120 \$2,569.20 Four Species Mix, Cool Season, 2319 Cool season, introduced grass and legume mix. Includes Acre Introduced Perennial (2 material and shipping only. grasses, 2 legumes)

Scenario: #14 - Organic

Scenario Description:

Establish or reseed adapted organic perennial cool season grasses or cool season grass and legumes mix to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial cool season grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding.

Before Situation:

Poorly managed/degraded pasture or cropland being converted to pasture and/or hay.

After Situation:

Suitable organic species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$9,009.60 Scenario Cost/Unit: \$112.62

Cost Details (by category): Price **Component Name Component Description** Unit **Quantity Cost** (\$/unit) Equipment/Installation 960 No Till drill or grass drill for seeding. Includes equipment, Seeding Operation, No Acre \$21.04 80 \$1,683.20 Till/Grass Drill power unit and labor costs. 945 Includes light disking (tandem) or field cultivator. Includes Tillage, Light Acre \$10.98 160 \$1,756.80 equipment, power unit and labor costs. Materials Certified Organic, Three 2340 Certified organic cool season perennial grass and legume \$69.62 80 \$5,569.60 Acre Species Mix, Cool Season, mix. Includes material and shipping only. Perennial Grasses and Legumes

Practice: 512 - Forage and Biomass Planting Scenario: #15 - Organic, forgone income

Scenario Description:

Establish or reseed adapted organic perennial cool season grasses or cool season grass and legumes mix to improve or maintain livestock/wildlife nutrition and health, extend the length of the grazing season, and provide soil cover to reduce erosion. Used for either conventional or no-till seeding of perennial cool season grasses for pasture, hayland, and wildlife openings. This practice may be utilized for organic or regular production. This scenario includes seed, equipment and labor for seedbed prep, tillage, and seeding. The land being seeded was previously cropland with a typical rotation of wheat and corn.

Before Situation:

Cropland being converted to pasture and/or hay.

After Situation:

Suitable organic species are established to improve forage quality and quantity and reduce soil erosion on cropland, hayland, pasture, and/or biomass production.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 80

Scenario Cost: \$10,812.00 Scenario Cost/Unit: \$135.15

| Cost Details (by catego | ry): | | | Price | | |
|-------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------|------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Tillage, Light | | Includes light disking (tandem) or field cultivator. Includes equipment, power unit and labor costs. | Acre | \$10.98 | 160 | \$1,756.80 |
| Seeding Operation, No Till/Grass Drill | | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 80 | \$1,683.20 |
| Foregone Income | | | | | | |
| FI, Grazing AUMs | 2079 | Grazing is the Primary Land Use | AUM | \$15.02 | 120 | \$1,802.40 |
| Materials | | | | | | |
| Certified Organic, Three Species Mix, Cool Season, Perennial Grasses and Legumes | 2340 | Certified organic cool season perennial grass and legume mix. Includes material and shipping only. | Acre | \$69.62 | 80 | \$5,569.60 |

Scenario: #16 - Interseed Legumes

Scenario Description:

Interseed legumes and/or forbs into an existing grass stand for the purpose of increasing plant diversity, soil quality and fertility, plant health and enhancing the quality of forage. Scenario is appropriate for conventional production. Payment includes seed, seeding and fertility for interseeding establishment.

Before Situation:

Existing grass stand that needs additional species diversity.

After Situation:

A more diverse grass stand provides improved forage quality and availability, and improved soil condition. Payment scenario is based on red and ladino clover interseeded into a 20 acre cool season grass stand. Inputs are based on medium to low existing fertility.

Scenario Feature Measure: Acres of Forage and Biomass Planting

Scenario Unit: Acre

Scenario Typical Size: 20

Scenario Cost: \$5,629.00 Scenario Cost/Unit: \$281.45

| Cost Details (by category |): | | | Price | | |
|---------------------------------------------------------------|------|-------------------------------------------------------------------------------------------------------------------------------|-------|-----------|----------|------------|
| Component Name | ID | Component Description | Unit | (\$/unit) | Quantity | Cost |
| Equipment/Installation | | | | | | |
| Fertilizer, ground application, dry bulk | 950 | Dry bulk fertilizer application performed by ground equipment. Includes equipment, power unit and labor costs. | Acre | \$6.71 | 20 | \$134.20 |
| Lime application | 953 | Lime application performed by ground equipment. Includes equipment, power unit and labor costs. | Acre | \$10.00 | 20 | \$200.00 |
| Seeding Operation, No Till/Grass Drill | 960 | No Till drill or grass drill for seeding. Includes equipment, power unit and labor costs. | Acre | \$21.04 | 20 | \$420.80 |
| Materials | | | | | | |
| Two Species Mix, Cool Season Annual (1 grass and 1 legume) | 2314 | Cool season annual grass and legume mix. Includes material and shipping only. | Acre | \$54.10 | 20 | \$1,082.00 |
| Lime, ENM | 75 | Fertilizer: Limestone Spread on field. | Ton | \$58.25 | 40 | \$2,330.00 |
| Potassium, K2O | 74 | K2O supplied by Muriate Of Potash. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.50 | 2000 | \$1,000.00 |
| Phosphorus, P2O5 | | Price per pound of P2O5 supplied by Superphosphate. Price is not per pound of total product applied, no conversion is needed. | Pound | \$0.66 | 700 | \$462.00 |